

FACTOR COSTS IN TUNISIA

March 2014



1. Minimum wages

The Guaranteed Inter-Professionnal Minimum Wage (**SMIG**) and the Guaranteed Agricultural Minimum Wage (**SMAG**) are established by Decree No 73-247 of May 26th, 1973.

The salary regards workers of both sexes aged 18 years at least. It includes a transportation allowance of 10 dinars established by Decree No. 82-503 of March 16th, 1982 (Official Journal, <u>JORT</u> 19 of March 19th, 1982) and supplemented by Decree No. 2012 of the Official Journal.

SMIG

SCHEME	MONTHLY WAGE	HOURLY WAGE
40 HOURS	259.479 TND	1 497 millimes
48 HOURS	301.808 TND	1 451 millimes

Source: Decree n° 2012-1981 of September 20th, 2012

SMAG

SCHEME	DAILY WAGE				
Rate (common)	10.608 TND				
Specialized Workers	10.199 TND A premium for technical skills of 619 millimes is included				
Skilled Workers	11.253 TND A premium for technical skills of 1,163 millimes is included				

Source: Decree n° 2012-1982 of September 20th, 2012

WAGE INCREASE

In non-agricultural activities subject to the Labor Code and not governed by sectoral collective agreements or special statutes of public enterprises, the basic salaries of workers are increased as follows:

CATEGORIES OF AGENTS	48 HOUR WO		40 HOUR WORK SYSTEM / WEEK		
	Hourly Increase	Monthly Increase	Hourly Increase	Monthly Increase	
Executing agents, excluding employees earning the guaranteed minimum interprofessional wage	from 134 millimes to 171 millimes	from 27.872 dinars to 35.568 dinars	from 134 millimes to 171 millimes	from 23.226 dinars to 29.639 dinars	
Supervising agents	196 millimes	40.768 dinars	196 millimes	33.973 dinars	
Managers	256 millimes	53.248 dinars	256 millimes	44.372 dinars	

Source: Decree $N^{\circ}2013-2889$ dated July 10^{th} , 2013

2. **Overtime Compensation**

The hours worked beyond the normal weekly hours are considered as overtime.

These overtime hours are paid by reference to the basic hourly wage increased according to the sector of activity by the following rates:

Agricultural Sector

The hours worked beyond the daily limit 25%

Non-agricultural sector	
Part time work scheme	50%
Full time work scheme of 48 hours per week	75%
Full time work scheme below 48 hours per week: ≤ 48 hours per week	25%
Full time work scheme beyond 48 hours per week	50%
Source: Art. 90-94 of the Labor Code amended by Act No. 96-62 of 15 July 1996.	



1. Characteristics

Frequency of the alternating current.	50 Hz
Low voltage	220 / 380 V (± 10%)
Medium voltage (2 nd category)	30 kV (± 7%) in general (10 kV and 17 kV in some regions)

Source: STEG as of January 1st, 2014

2. Electricity rates (excluding taxes)

VOLTAGE LEVEL HIGH VOLTAGE							
Rates	Fee ⁽¹⁾ Energy prices ⁽¹⁾⁽²⁾ (m				nillimes/kWh)		
	Voltage Mill/kW- month	Day	Morning Peak Summer	Evening Peak	Night		
Four hourly sections	6 000	135	214	198	102		
Cement manufacturing (gray cement)	6 000	170	300	261	123		
Emergency	2 300	151	275	238	108		

Source: STEG as of January 1st, 2014

(valid be	INTER	NTERRUPTION RATE RUPTION COMPENSA ad 3 p.m. between June	ATION	er 30 th)	
Rate level	Rate (**)	Contracted Power of Interruption	Variable Compensation (mill/kWh unconsumed)	Fixed Compensation (mill/kW interruptible /month)	
High Voltage	Hourly		204	000	
High Voltage	sections	≥ 3 MW	410	900	

Source: STEG as of January 1st, 2014

(*)Decision of the Minister of Industry, Energy and Mines March 5, 2013

(**) Rate subscribed in the contract for the supply of electric power

VOLTAGE LEVEL MEDIUM VOLTAGE							
	Fee (1)	nes/kWh)					
Rates	Voltage Mill/kW-month	Day	Morning Peak Summer	Evening Peak	Night		
Uniform	1 900(3)	153					
Hourly Sections	6 500	139	220	201	106		
Cement manufacturing (gray cement)	6 500	177	311	268	129		
Pumping for irrigation (4)	-	141	NA	Load Curtailment	106		
Agricultural irrigation	-	104	Load Curtailment	120(5)	80		
Emergency	3 100	153	278	239	111		

Source: STEG as of January 1st, 2014

INTERRUPTION RATE (*) (valid between 11 a.m. and 3 p.m. between June 1st and September 30th)							
Rate level	Rate (**)	Contracted Power of Interruption	Variable Compensation (mill/kWh unconsumed)	Fixed Compensation (mill/kW interruptible			
	Hourly	< 400 kW	212	1.050			
AA 11 37 II	Sections	Sections ≥ 400 kW		1 050			
Medium Voltage	11 '6	< 400 kW	212	F00(***)			
	Uniform	≥ 400 kW		500(***)			

Source: STEG as of January 1st, 2014

Decision of the Minister of Industry, Energy and Mines March 5, 2013 (**) Rate subscribed in the contract for the supply of electric power (***) mill/kVA interruptible/month

VOLTAGE LEVEL GENERAL LOW VOLTAGE								
Rates	Sector	Power fee (1) (mill/kVA/month	Energy	price for each so	egment of mont	hly consumption	n (mill/kWh) (1) (2)
Rules	Sector)	1 - 50	51-100	101-200	201-300	301-500	500 and +
Economic Segment	Residential (3)		75					
(1 and 2 kVÅ and C°≤200 kWh/	Residential and Non Residential (4)	500	108					
month)	Residential and Non Residential (5)			123				
Economic Segment (1 et 2 kVA & C°> 200 khw/ month)	Residential	500		136		1 <i>57</i>	240	330
Normal Segment (> 2 kVA)	Non Residential	500		136		157	210	270

Source: STEG as of January 1st, 2014

		VOLTAGE L SPECIAL LOW V					
		Fee		Energy price (1)(2	²⁾ (mill/kWh)		
Rates	Subscription (mill/Sb/ month)		Voltage (mill/kVA/ month)	Day	Morning Peak Summer	Evening Peak	Night
Public Lighting		-	700		2	00	
Water heating (6)		500	-	240 Load Load 240 Curtailment (7)			240
Heating and air condition	ing ⁽⁶⁾	-	500	330			
Irrigation	Uniform (6)	300	500	120			
	Three Hourly Sections	1 000	-	96	NA	270	88

Source: STEG as of January 1st, 2014

ABREVIATIONS

Mill: Tunisian millimes VAT: value added tax NA: Not Applicable Sb: Subscription

- (1) Value Added Tax (VAT) is to be applied at the rates of:
 - 18% of all fees and on energy price (excluding taxes) for uses other than residential and irrigation;
 - 12% on energy price (excluding taxes) of residential and irrigation uses.
- (2) To be increased by the municipal surcharge: 5 mill / kWh
- (3) If consumption does not exceed 50 kWh / month
- (4) If consumption is between 51 and 100 kWh / month
- (5) If consumption is between 101 and 200 kWh / month
- (6) This rate is no longer granted
- (7) Load curtailment in "summer morning peak" during the summer months (June to August) and "evening peak" during the winter months (September-May). Any kWh consumed during the period "evening peak" in summer (June-August) is charged 240 millimes

NATURAL GAS

- The Level 11ow Pressure rate (BP1) is intended for domestic customers and small commercial and industrial businesses consuming low pressure.
- The Level 2 low Pressure rate (BP2) is intended for large commercial and industrial customers consuming low pressure.
- The "medium pressure" contract is subscribed for a power supply from the medium pressure network, transformed into low pressure by a transformer station owned by the customer. The transformer station, which is the property of the customer. Operation and maintenance of the station is at the expense of the customer.

			Flow Fee Energy Pric		Price (1)	
Pressure	e Level		scribed flow rate nerm/hour)	VAT ⁽¹⁾ (mill/th-h- month)	### Energy mill/th excluding VAT 22.80 28.50 32.80 37.40 33.80 33.10 32.60 32 35 47.5	mill/m ³ excludin g VAT
			C≤ 300 th/month		22.80	217
	LP1	50 and 100	300 <c≤600 th/month</c≤600 	10	28.50	271
Low Pressure		th/h	300 <c≤1 500<br="">th/month</c≤1>		32.80	312
			C>1 501th/month		37.40	355
	LP2	160	to 8000 th/h	40	33.80	321
	MP1	1 000	to 4 000 th/h	200	33.10	-
Medium Pressure	MP2	6 000	to 30 000 th/h	325	32.60	-
(2)	Cement manufacturing (gray cement)	1 000 1	ro 30 000 th/h	325		
	HP1	10 000	to 30 000 th/h	500	32	-
High Pressure (3)	HP2	≤2 000 TOE/ month	>30 000 th/h	500	35	_
	>2 C	>2 000 TOE / month	- 30 300 m/ n	300	47.5	
	Cement manufa		≥ 10 000 th/h	500	54.2	-

Source: STEG as of January 1st, 2014

- (1) The VAT is to be applied at the rate of 18% on energy fees and prices excluding taxes
- (2) A monthly subscription fee is applicable: 20 TND / month
- (3) A monthly subscription fee is applicable: 300 TND / month

Increase of Subscribed flow: in case of increase in the subscribed flow (with or without rate change), the reinforcement cost is calculated on the additional flow.

ABBREVIATIONS

C: Consumption, Sb: Subscription

TOE: Tonne of Oil Equivalent = 10 000 tonnes

Th: therm

Mill: Tunisian millimes
VAT: value added tax

OIL DERIVATIVES

Applicable rates from March 5th, 2013.

PRODUCT	RETAIL PRICE	
Premium unleaded gasoline	1.570 dinars / liter	
Premium gasoline	1.570 dinars / liter	
Kerosene	0.810 dinars / liter	
Diesel	1.170 dinars / liter	
Diesel 50 PPM	1.400 dinars / liter	
Heavy Fuel-oil n° 2	480 dinars / tonne	
LPG for Vehicles	0.698 dinars /Kg	
Liquefied petroleum gas (LPG) for domestic u	se	
Load of 3 kg	1.860 dinars	
Load of 5 kg	3.015 dinars	
Load of 6 kg	3.590 dinars	
Load of 13 kg	7.700 dinars	
Liquefied petroleum gas (LPG) for industrial use		
Load of 25 kg	27.670 dinars	
Load of 35 kg	38.735 dinars	
Bulk LPG for non-domestic use	1 106.750 dinars/tonne	
Bulk liquid propane	1 138.416 dinars/tonne	

Source: Ministry of Industry, Energy and Mines March 5, 2013

- The rate for Value Added Tax is reduced to 12% for the following products:
 - o paraffin oil
 - o Gas oil
 - Petrol, propane and butane gas processed in bottles weighing no more than 13 kilograms
 - Petrol, propane and butane gas in bulk or processed in bottles with a net weight exceeding 13 kilograms

TELECOMMUNICATIONS

1. Telephone

The public service provider is the Office National des Telecommunications (ONT) whose trade name is Tunisie Telecom.

The applications for subscription are made with the sales offices of Tunisie Telecom for fixed and mobile lines.

In Tunisia, the national telecommunications market has three operators: Tunisie Telecom, Tunisiana or Orange Tunisie.

The minimum rates of mobile telephony in Tunisia vary between 0.098 dinar and 0.100 dinar depending on the operator and its offer.

For more information, please refer to the complete price guides available on the web sites of:

Tunisie Télécom: www.tunisietelecom.tn

Tunisiana: www.tunisiana.com
Orange Tunisie: www.orange.tn

Useful Addresses

Ministry of higher education, scientific research, information and communication technology

Avenue Ouled Haffouz - 1030 Tunis

Tel.: (216) 71 786 300 Fax: (216) 71 801 701 e-mail: mes@mes.rnu.tn Web: www.mes.tn

Tunisie-Télécom

Rue Asdrubal 1002 Tunis-Belvédère Tel.: (216) 71 801 717 Fax: (216) 71 800 777

e-mail: actel.virtuelle@ttnet.tn Web: www.tunisietelecom.tn

Tunisiana

Les Jardins du Lac - 1053 Les Berges du Lac

BP n° 641, 1080 Tunis Cedex Tel.: (216) 22 12 00 00

Fax: (216) 22 12 10 09 Web: <u>www.tunisiana.com</u>

Orange Tunisie

Immeuble Orange, Centre Urbain Nord, 1003 Tunis

Tel: (216) 71 167 900 Fax: (216) 71 961 808 Web: <u>www.orange.tn</u>

2. Internet Service Providers

The public organization managing the Internet at the national level is the Tunisian Internet Agency (ATI). It also manages the national domain ".tn", according to the regulations in force.

Subscriptions to Internet access are made with the commercial agencies of Internet Service providers (ISP) or with their dealers.

In Tunisia, there are several public and private ISP.

The minimum rates of the Internet vary from one ISP to another depending on the required speed and the proposed offer.

Useful Addresses

ATI, Agence Tunisienne d'Internet

13, rue Jughurta, Mutuelleville, 1 002 Tunis-Belvédère

Tel.: (216) 71 846 100 Fax: (216) 71 846 600 e-mail: commercial@ati.tn

Web: www.ati.tn

Orange Tunisie Internet

Immeuble Orange, Centre Urbain Nord, 1003 Tunis

Tel: (216) 71 167 900 Fax: (216) 71 961 808 Web: <u>www.orange.tn</u>

3S Globalnet

53, Rue des Minéraux - La Charguia I 2035 Tunis

Tél.: (216) 70 132 146 Fax: (216) 70 014 040 e-mail: sales.3s.@gnet.tn Web: www.gnet.tn

Hexabyte

Av. Kheireddine Pacha, Pacha centre, 1er étage, Bloc B, 1073 Tunis

Tél.: (216) 71 188 400 Fax: (216) 71 751 300 e-mail: info@hexabyte.tn Web: www.hexabyte.tn

Topnet

Immeuble Topnet, Centre Urbain Nord, Bloc B, Mezzanine 1 082

Tél.: (216) 71 770 770 Fax: (216) 71 951 031 e-mail: commercial@topnet.tn

Web: www.topnet.tn

Tunet

16, Rue de Syrie Bloc C, 1 001 Tunis

Tél.: (216) 71 835 235 Fax: (216) 71 831 643 Web: <u>www.tunet.tn</u>

DRINKING WATER

1. Applicable consumption rates (Excluding taxes)

The organization of water supply is the National Water Exploitation and Distribution Company (SONEDE).

Submission of applications is made at the SONEDE office in the district where the project is located.

Industrial Use		Tourism Use (Hotel industry)
Quarterly consumption	Price in TND / m ³	Price in TND / m³
C≤ 20 m³	0.155	
21 m³ < C ≤ 40 m³	0.270	
41 m³ < C ≤ 70 m³	0.365	
71 m³ < C ≤ 100 m³	0.665	1.190
101 m³ < C ≤ 150 m³	0.815	
151 m³ < C ≤ 500 m³	1.135	
C > 500 m ³	1.190	

Sources: Official Journal of Tunisia JORT No. 105, December 31, 2013.

Bornes Fontaines (prix en TND / m³)	0,155
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Sources: Official Journal of Tunisia JORT No. 105, December 31, 2013.

2. Fixed charges for subscriptions to drinking water (Excluding taxes)

Diameter of water meter	Fixed and charge (TND / quarter)
1 <i>5</i> mm	4.400
20 mm	8.160
30 mm	15.080
40 mm	27.700
60 mm to 80 mm	70.400
100 mm	113.250
150 mm	295.000

Source: Official Journal of Tunisia JORT No. 105, December 31, 2013.

SANITATION

The organization in charge of sanitation is the National Sanitation Authority (ONAS). Submission of applications is made with ONAS offices in the district where the project is located.

The quarterly sanitation fees are as follows:

Industrial Use	Rates (VAT exemption for industrial use)		
	Connected to the public sewerage network	Not connected to the public sewerage network	
General Rates	$8.688 \text{ TND} + 0.845 \text{ TND} / \text{m}^3$	-	
Industries with pretreatment facility or other treatment means	8.688 TND + 0.617 TND / m ³	-	
Industries with highly polluting effluent	8.688 TND + 0.845 TND / m ³ + 0.410 TND per kilogram of pollution exceeding the amount specified in aforementioned discharge standards for each m ³ of water consumed	8.688 TND + 0.617 TND / m ³	
Tourism Use			
General Rates	$8.688 \text{ TND} + 1.080 \text{ TND} / \text{m}^3 \text{ of water consumed}$		

Source: Order of the Minister of Finance and the Minister of Infrastructure and Environment of August 15th, 2013 setting the amounts of sewerage charges. - JORT No. 67 of August 20th, 2013

Freight transport (1)

1. Railway Transport

Transport rates of 20-foot containers leaving the Port of Radès to the customer's plant are approximately as follows:

Containers loaded in one direction and empty in the other (in TND)

Distance in Km	150	300	450	
Container ≤ to 12 T	160	210	260	
Container > to 12 T	300	400	500	

Containers loaded in two directions (in TND)

Distance in Km	150	300	450	
Container ≤ 12 T	190	250	310	_
Container > 12 T	350	470	590	

Rates of merchandise transport from station to station are calculated according to the distance:

Distance in Km	Price in TND
Up to 50 km	3.100 + 0.0295 *D
From 51 to 110 Km	2.180 + 0.0282 *D
From 111 to 200 Km	2.290 + 0.0272 *D
More than 200 Km	2.150 + 0.0309 *D

^{*}D = distance in Km

2. Road Transport

Land transport being privatized in Tunisia, each company of the sector has its own rates. The average rate is between 0.070 and 0.080 TND per ton and per kilometer. These rates decrease when the distance increases

3. Maritime Transport

Shipping rates (from Bord to Bord) from Tunis to Mediterranean ports are as follows:

Lines	20 feet Container	40 feet Container	
France (Marseille)*	620 TND	1200 TND	
ltaly (Livorno)*	780 TND	1550 TND	
Spain*	750 TND	1 500 TND	
Northern Europe	780 TND	1 550 TND	
Morocco	1 850 TND	3 700 TND	

^{*} Shipping rates (from Bord to Bord) from Tunis to Mediterranean ports.

¹ Rates are presented for information purposes only. They are an approximation based on calculations made by the editorial team.

4. Air Freight

More than 100 airports around the world are served from Tunisia.

Lines	Price Price
Tunis - Paris	0.650 TND / kg
Tunis - Brussels	0.680 TND / kg
Tunis - Rome	0.610 TND / kg
Tunis - Frankfurt	0.690 TND / kg
Tunis - Munich	0.690 TND / kg
Tunis - Milan	0.620 TND / kg
Tunis - Marseille	0.470 TND / kg

USEFUL ADDRESSES

Ministry of Industry, Energy and Mines

40 Rue Sidi El Hani, Montplaisir - 1073, Tunis Tel.: (216) 71 905 132 / (216) 71 904 216

Fax: (216) 71 902 742 Web: www.industrie.gov.tn

National Social Security Fund (CNSS)

49, avenue Taïeb M'Hir 1002 Tunis Belvédère

Tel.: (216) 71 796 744 / (216) 71 849 833 / (216) 71 846 583

Fax: (216) 71 783 223 Web: <u>www.cnss.nat.tn</u>

National Health Insurance Fund (CNAM)

12 Rue Abou Hamed El Ghazeli Montplaisir BP 77, 1073 Tunis Tel.: (216) 71 104 200 Fax: (216) 71 104 385 Numéro vert: 80100295 Web: www.cnam.nat.tn

National Company of Electricity and Gas (STEG)

38, rue Kamel Ataturk BP 190, Tunis 1080 Cedex Tel.: (216) 71 341 311 Fax: (216) 71 349 981 Web: www.steg.com.tn

National Company of Oil Distribution (AGIL)

Av. Mohamed Ali Akid

Cité Olympique - 1003 El Khadra

BP 762 - Tunis

Tel.: (216) 71 707 222 / (216) 71 703 222

Fax: (216) 71 704 333 Web: <u>www.sndp.com.tn</u>

National Water Distribution Company (SONEDE)

Avenue Slimen Ben Slimen, El Manar 2, Tunis 2092 Tel.: (216) 71 887 000 Fax: (216) 71 871 000 Web: www.sonede.com.tn

National Tunisian Railway Company (SNCFT)

67 Avenue Farhat Hachad

1049 Tunis

Tel: (216) 71 334 444 Fax: (216) 71 344 045 Web: www.sncft.com.tn

Tunisian Navigation Company (CTN)

5 Avenue Dag Hammarskjoeld

1001 Tunis

Tel: (216) 71 341 777 Fax: (216) 71 345 736 Web: <u>www.ctn.com.tn</u>

TUNISAIR

Avenue 7 Novembre 1987 2035 Tunis Carthage - Tunisie.

Tel: (216) 71 700 545 / 71 700 100

Fax: (216) 71 700 008 Web: <u>www.tunisair.com.tn</u>

TUNISAIR- FRET

2035 Aérogare fret - Tunis Export: (216) 71 754 000 Import: (216) 71 754 000

FRET TUNISAIR MONASTIR

Tel: (216) 73 520 000 - extension: 77321 / 77324

FRET TUNISAIR SFAX

Tel: (216) 74 278 000 - extension: 44442 / 44443

FRET TUNISAIR DJERBA

Tel: (216) 75 653 530 - extension: 289